

	Rental Apartment Building 2008 Forecasted (12 Months)		Rental Apartment Building V1 2008 Forecasted (12 Months)		Rental Apartment Building V2 2008 Forecasted (12 Months)	
Potential Gross Income	\$ 881,364		\$ 901,944		\$ 855,180	
Less Vacancy and Credit Loss	35,634	4.04%	35,694	3.96%	34,207	4.00%
Effective Gross Income	845,730	95.96%	866,250	96.04%	820,973	96.00%
Operating Expenses	302,962	34.37%	328,148	36.38%	301,724	35.28%
Net Operating Income (NOI)	542,768	61.58%	538,102	59.66%	519,249	60.72%
Income outside the NOI	-	0%	-	0%	-	0%
Less: Expenses outside the NOI	•	0%	-	0%	-	0%
Net Income	542,768	61.58%	538,102	59.66%	519,249	60.72%
Less Debt Service	310,985	35.28%	327,795	36.34%	302,580	35.38%
Cash Flow Before Tax	231,783	26.30%	210,307	23.32%	216,669	25.34%
Financial Measures						
Purchase Price	\$ 7,900,000		\$ 7,758,000		\$ 7,000,000	
	\$ 136	per Sq. Ft	\$ 134	per Sq. Ft	\$ 121	per Sq. Ft
	\$ 100,000	per Unit	\$ 98,203	per Unit	\$ 88,608	per Unit
Acquisition Costs	\$ 158,000	•	\$ 155,160	•	\$ 140,000	•
Financing	\$ 3,700,000		\$ 3,900,000		\$ 3,600,000	
Equity (Based on Purchase Price)	\$ 4,200,000		\$ 3,858,000		\$ 3,400,000	
Loan to Value Ratio	46.84%		50.27%		51.43%	
Capitalization Rate (Using Purchase Price)	6.87%		6.94%		7.42%	
Potential Gross Income Multiplier (PGIM)	8.96		8.60		8.19	
Effective Gross Income Multiplier (EGIM)	9.34		8.96		8.53	
Return on Equity (ROE)	5.52%		5.45%		6.37%	
Default Ratio or Break-even (Using PGI)	69.66%		72.73%		70.66%	
Default Ratio or Break-even (Using EGI)	72.59%		75.72%		73.61%	
Debt Service Ratio	1.75		1.64		1.72	
Potential Gross Income per Year	\$ 15.20	per Sq. Ft	\$ 15.55	per Sq. Ft	\$ 14.74	per Sq. Ft
Potential Gross Income per Month	\$ 1.27	per Sq. Ft	\$ 1.30	per Sq. Ft	\$ 1.23	per Sq. Ft
Potential Gross Income per Unit per Year	\$ 11,156.51		\$ 11,417.01		\$ 10,825.06	
Potential Gross Income per Unit per Month	\$ 929.71		\$ 951.42		\$ 902.09	
Operating Expenses per Year	\$ 5.22	per Sq. Ft	\$ 5.66	per Sq. Ft	\$ 5.20	per Sq. Ft
Operating Expenses per Month	\$ 0.44	per Sq. Ft	\$ 0.47	per Sq. Ft	\$ 0.43	per Sq. Ft
Operating Expenses per Unit per Year	\$ 3,834.96		\$ 4,153.77		\$ 3,819.29	
Operating Expenses per Unit per Month	\$ 319.58		\$ 346.15		\$ 318.27	
Operating Expense Ratio (Using PGI)	34.37%		36.38%		35.28%	
Operating Expense Ratio (Using EGI)	35.82%		37.88%		36.75%	